



**ETHEN**  
**ROHRE**

DEDICATED  
TO PRECISION



# YOUR WAY TO CAPILLARY AND PRECISION TUBES

## 01 THE FIRST CONTACT

You can find ETHEN ROHRE as a capillary & precision tube specialist in the Internet or on procurement platforms, in the press or on trade fairs ...

## 02 YOUR CAPILLARY TUBE CHALLENGE

You explain us your special challenge: inquiry, telephone interview, telephone conference, check lists ...

## 03 PARTNERS GET TO KNOW EACH OTHER

It will be our pleasure to visit you, in order to get a personal idea. A trustful cooperation is established.

## 04 CONSULTING

### FROM THE CAPILLARY TUBE TO THE OVERALL CONCEPT

Be WELL ADVISED at the selection of materials, manufacturing and processing of high-end tubes.

## 05 YOUR INDIVIDUAL TUBE CONCEPT

You get your special "tube concept" on the basis of deployment scenarios; logistics and financing included.

## 06 AVAILABILITY AND STOCK

Optimal warehousing and worldwide procurement contacts provide for maximum availability of hollows

When there is immediate demand: go ahead to available stock of tubes under item 16!

## 07 MANUFACTURE OF SAMPLE TUBES

You need a sample tube? No problem. You get a free sample.

## 08 PRODUCTION OF SMALLEST TUBE QUANTITIES

You need capillary tubes in smallest quantities? Also no problem. We deliver and/or produce without minimum quantity limitation.

## 09 TUBE SERVICES

You need tube service instead of manufacturing? Have tubes drawn, annealed, straightened and identification-tested.

## 10 YOUR CAPILLARY TUBE OFFER

You obtain a detailed quotation for your individual capillary & precision tube demand.

## 11 YOUR ORDER

You place your order with ETHEN ROHRE. Production planning starts.

## 12 START OF THE PROJECT

A proven production team starts with the order realization.

## 13 THE PRODUCTION

Material procurement, material flow, drawing process on self-developed tube drawing machines (drawing, annealing, straightening, polishing, sawing, cleaning), various tests (internal, external), packing – production with love for tubes.

## 14 CURRENT SITUATION

### CLARIFYING LAST DETAILS

We inform you on the current situation. Production of your tubes is personally supervised.

## 15 QUALITY ACCORDING TO ETHEN STANDARDS AND REGULATORY STANDARDS

Quality management with special devices in our own test laboratories and – if required – with external partners. Certification DGR 97/23/EG, DIN EN ISO 9001:2008, KTA 3201.1; documentation of all process steps.

## 16 TUBES AT THEIR DESTINATION

### LOGISTICS

Your tubes are supplied by an authorised economic operator, if required, also directly to the location of your machines.

## 17 THE TUBE PARTNER FOR LONG DISTANCES

Exactly reproducible tubes by documentation, procurement support, long-term condition agreement, personal counselling.

## 18 OBJECTIVE

### MAXIMIZATION OF YOUR PRODUCT QUALITY

No matter, into which products you want to insert capillary tubes by ETHEN ROHRE, you will increase your products' quality.