



Master agreement gives world market leader in the field of measuring and control technology maximum flexibility

MAINTAINING LIQUIDITY AND WORKING STRESS FREE

A QUALITY PROMISE

For more than two decades Ethen Rohre has been a partner for a worldwide leading company in the field of measuring, control and testing technology. The cooperation is regulated by a master agreement, which puts our customer in the convenient position of being able to book production lots on the basis of an agreed annual quota and variable quantities by each order. This secures our customer flexibility and liquidity at the same time, as the goods are only invoiced upon delivery. Apart from that own stock-keeping has become no longer necessary for the customer and he can just-in-time place orders for further processing purposes.

The extremely high quality demands on precision tubes manufactured in a nickel-base alloy have been complied with by the Ethen team in a real test triathlon. Besides eddy current testing, various tensile tests and endurance tests as well as final x-ray fluorescence tests, various corrosion tests are carried out by an external partner laboratory. This all secures the quality at this special material that can only be processed with great experience. The result is a constantly high, reliable manufacturing precision over years. Besides this continuity, our customer also appreciates another special feature at Ethen: The production of precision tubes AND sleeves. "We are convinced that here we are better equipped as our competition and this way save our customers already one production step", says Tobias Kirch, managing director of Ethen Rohre.

Thanks to the own warehouse and campaign production, stocking up of tubes in nickel base alloys is a manageable task for Ethen. There, however, is a point in time within the scope of order processing that could put production to a halt: evaluation of the customer-specification's feasibility, which precedes each production at Ethen. "The reason is very simple", says Tobias Kirch: "We stand for reliability AND precision. We share this demand with our customer, whose measuring and testing devices are placed in the premium segment. Therefore, our feasibility evaluation takes place on the basis of our experience and, if necessary, modified specifications are clarified."



KONTAKT

T: +49 (0) 241 - 900 716-0 | info@ethen-rohre.de

Wählen Sie nach Werkstoff und Maß Ihr Wunschrohr mit unserer interaktiven Lagerliste.

www.ethen-rohre.de/de/lagerliste



DEDICATED
TO PRECISION