



Full service for titanium precision tubes releases global leaders in medical technology from procurement concerns

COPING WITH THE ENTIRE SUPPLY CHAIN

OUTSOURCING OF THE SUPPLY-CHAIN TO ETHEN

High quantities, two different dimensions, special tolerances, material procurement of raw components in the Asian region, further processing through a component constructor and quality assurance along the entire supply chain; this does not only sound complex, it really is complex. In particular, if it is connected with the realization of extremely short delivery times.

Consistently coping with the supply chain, is what we have taken on for a global leader in medical technology. The basis for this is mutual trust in a solid partnership. The volume of titanium precision tubes delivered over five call dates per year can only be produced with a planning horizon of two and more years. For this reason Ethen Rohre permanently stocks up an annual quantity of primary products for the customer; capital commitment as the expression of an intensive partnership.

Taking on material procurement in Asia through Ethen solves the customer's customs matters –materials receiving inspection guarantees quality from the beginning. After manufacturing the titanium precision tubes through Ethen, an onward processor is entrusted with the primary products for refinement – subject to ongoing quality assurance through Ethen.

Also the component constructor, as subsequent processing step, is tracked. By outsourcing the supply chain to Ethen, the medical technology company is able to react flexibly to product fluctuations and carry out its activities regarding the purchase of key components exclusively under German law – despite of worldwide procurement.

CERTIFIED QUALITY CONTROL

“Personal control of raw materials receipt to component production is especially appreciated – at a certified quality control in each link of the supply chain”, summarizes Tobias Kirch, managing director of Ethen Rohre, the reasons for this longstanding successful partnership.



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